

# BUSINESS FOR SALE

## WHOLESALE BAKERY – ARTISAN BREADS, PASTRIES & BAKED GOODS



### BUSINESS OVERVIEW

After 15 successful years of recurring sales to the boutique/upper end local grocery market this Premier Wholesale Bakery is now being offered for sale. Known for its European-style artisan breads, pastries, cakes and other baked goods, these products are baked fresh daily and delivered (evening express) to its customers to enjoy each morning. Among its loyal customer base are well known boutique and organic grocers, higher-end food stores, delicatessens, cafes and coffee shops.

The owner is motivated to sell quickly to the right buyer with the passion, vision, capital and desire to take the company to the next level. This would be an ideal fit for another bakery with the capacity to absorb the branded products and create some significant synergies on customer base and cost efficiencies.

### SALE INFORMATION

Type of Sale: Share Sale

#### ASKING PRICE CONSIDERATION

Operational Balance Sheet Inclusive of:

Furniture, Fixtures & Equipment, Goodwill, Normal NWC

Business Value \$ 415,000

Normal Net Working Capital \$ 80,000

**BUSINESS ASKING PRICE \$ 495,000**

### NORMALIZED FINANCIAL SUMMARY

#### 3 YEAR WEIGHTED AVERAGE

Revenues \$ 1,563,000

EBITDA\* \$ 136,800

SDE\*\* \$ 196,800

\*EBITDA: Earnings before Interest, Taxes, Depreciation and Amortization

\*\*SDE: Seller's Discretionary Earnings

For more information on this business, please contact:

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### COMPANY PROFILE

**Listing ID:** VANCOBC002-N452

**Location:** Great Vancouver Area

**Industry:** NAICS 31181  
Bakery and Bread Products Manufacturing

**Type of Business:** Bakery

**Years in Business:** 15+

### HIGHLIGHTS:

- Fresh daily service
- Great central bakery location
- All season business
- Strong brand and reputation
- Stable history of profitability
- Adherence to stable margins
- Reliable bakery team
- Established customer loyalty

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