

BUSINESS FOR SALE

SPECIALTY TOOL-MAKER & PLASTIC MOLDING COMPANY PLUS REAL ESTATE



BUSINESS OVERVIEW

This company is a wholly integrated specialty tool & die and injection molding enterprise, serving end-user and sub-contractor accounts. It typically produces technical plastic components used in a variety of industries, but also machines metal stamping dies for other manufacturing companies. Its niche position allows for solid margins and cash-flow to an owner-operator or industry buyer. The business has long-standing clients from across Metro Vancouver.

The premises are in a modern and central location and offers significant operational capacity and return to an investor. The business is well-equipped with modern and high-quality machining and injection molding equipment in place to allow for efficient design, machining and production of finished goods. As priced, the business value is principally the asset value of equipment and property - and now the opportunity exists for a hands-on toolmaker or machinist or a related tool making or injection molding business to capitalize on this offering and take the business to the next level of growth and development.

SALE INFORMATION

Type of Sale: Share Sale

ASKING PRICE CONSIDERATION

Operational Balance Sheet Inclusive of:

FF&E with market value over \$200K, Goodwill, Normal NWC

| | |
|--|------------|
| Business Asking Price (Including \$11,000 Normal Working Capital) | \$ 229,000 |
| Real Estate Asking Price | \$ 470,000 |

COMBINED BUSINESS & REAL ESTATE ASKING PRICE **\$ 699,000**

Note: The real property is not available without acquiring the business

NORMALIZED FINANCIAL SUMMARY

| | REVENUES | SDE* |
|----------------------|------------|-----------|
| 3-YEAR WEIGHTED AVG. | \$ 138,300 | \$ 76,400 |

*SDE: Seller's Discretionary Earnings

For more information on this business, please contact:

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COMPANY PROFILE

| | |
|--------------------------|---|
| Listing ID: | VANCOBC002-N456 |
| Location: | Metro Vancouver, BC |
| Industry: | Machine Shops |
| Type of Business: | Tool/Die and Mold Manufacturing & Injection Molding |
| Business History: | 30+ years |

HIGHLIGHTS:

- Modern facility and equipment
- Central location - with effective access to both suppliers and customers
- Design, Machining, and Production of technical plastic components
- Significant production volume potential
- Owner willing to offer training and transition support

 **Pacific**
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